

# Client Options Menu:

## How We Can Work Together



	Details	Frequency	Cost
<p><b>Financial Planning</b></p> <p><i>Objective, Specific Advice as a Fiduciary Financial Planner</i></p>	<p><b>Comprehensive, in-depth analysis of some or all of the following areas:</b></p> <ul style="list-style-type: none"> <li>• Investment planning and allocation</li> <li>• Risk management</li> <li>• Retirement cash flow planning</li> <li>• Retirement funding strategies</li> <li>• Social Security claiming strategies</li> <li>• Income tax planning*</li> <li>• Estate planning strategies</li> <li>• Life and disability insurance review</li> <li>• Home and auto insurance review</li> <li>• eMoney site overview and presentation</li> </ul>	<p><b>Relationship-Based:</b></p> <ul style="list-style-type: none"> <li>• Quarterly meetings in the first year, minimum annual meetings after with client discretion over frequency</li> </ul>	<p><b>Fee-Based:</b></p> <ul style="list-style-type: none"> <li>• Upfront, agreed upon fee for financial planning services</li> <li>• Annual updates</li> </ul>
<p><b>Asset Management</b></p> <p><i>As a Fiduciary Investment Advisory Representative</i></p>	<ul style="list-style-type: none"> <li>• Asset allocation and rebalancing</li> <li>• Innovative risk management</li> <li>• Portfolio enhancement</li> <li>• Tax planning strategies*</li> <li>• Actively managed portfolios</li> </ul>	<ul style="list-style-type: none"> <li>• Quarterly or annual reviews relevant to platform chosen and client preference</li> </ul>	<ul style="list-style-type: none"> <li>• Annual fee charged quarterly based on account size</li> </ul>
<p><b>Tailored Client Solutions</b></p>	<ul style="list-style-type: none"> <li>• Provide solutions to address your unique needs</li> </ul>	<ul style="list-style-type: none"> <li>• Annual review of account performance and follow up on issues related to your account</li> </ul>	<ul style="list-style-type: none"> <li>• Commissions earned on product/ investment sales</li> </ul>

\*Please seek the advice of a qualified tax advisor for your specific situation.

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